

Forum on Housing & Mobile Workforce

April 26, 2016



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Fellow of the Real Estate Institute



Today's Buyers Market is 60%...





First-Time Home Buyers makes up approximately 60% of the Regional Housing Market.



The Greater St. John's Area:

- **7 consecutive months of inventory**
- **↓ in average days on market**

Eastern Region Average MLS®



2016 - 1st Quarter

\$ 282,054



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CBS Average 1st Quarter MLS® Sale Price:

\$283,352



1%



CBS NEW HOUSING STARTS

Starting Price: \$ 244,900

176 housing starts in 2015



(Single Detached)

Infrastructure + Attractive Pricing = *Stronger Purchaser Confidence*



Community



Family



Friends

GREAT INVESTMENT!

TAX FREE



Will House Values Climb?





DEFINITELY!



Thank You!

Jim Burton

RE/MAX Infinity
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